

DISCOUNTS ON SPSS SOFTWARE AVAILABLE THROUGH ICUT

ICUT and SPSS have finalized an agreement that allows all ICUT member institutions to receive a discount on SPSS licensing. This program allows unlimited distribution on campus owned computers as well as at-home use for faculty and staff. An additional option allows licensing for student owned computers. Please read below for information on SPSS and the specific details of the agreement.

SPSS Background:

Founded in 1968, today SPSS has more than 250,000 customers worldwide, served by more than 1,200 employees in 40 countries. SPSS customers fall within virtually every industry, including:

- Higher Education (all of US News & World Reports' Top 120 National Universities);
- Federal, State & Local governments;
- Telecommunications;
- Banking, Finance & Insurance;
- Healthcare;
- Manufacturing;
- Retail;
- Consumer Packaged Goods; and
- Market Research.

For nearly four decades, our customers around the world have used our analytics solutions to meet critical business and organizational goals, such as improving student performance without significant increases in government funding or tuition; anticipating threats to local and national security; acquiring and retaining profitable customers, and maximizing lifetime value; understanding customer attitudes; assessing and improving the effectiveness of public programs; improving curricula and student performance; and preventing fraud, waste, and abuse.

The key to solving each of these issues can be found in the information an organization collects every day, however the solution also requires that your students be prepared to use tools like SPSS to help their organizations solve their business problems when they join the workforce. The INDEPENDENT COLLEGES AND UNIVERSITIES OF TEXAS (ICUT) & SPSS consortia license allows you to have SPSS available to your students, faculty and staff in an economical way and with less administrative issues than most member institutions are facing now.

Benefits of the ICUT Consortia License for SPSS:

1. An Enterprise License combines the benefits of the network and site licenses. It allows unlimited distribution onto university owned computers of the products licensed, meaning you have the ability to install SPSS on any campus owned computer or network, and faculty and staff can use SPSS at home.
2. Student home use option is also available.
3. Expanded Windows module option.
4. Ability to choose Macintosh platform or Windows platform or both platforms.
5. Expandable to include other SPSS products & services both now and in the future.
6. Ten percent discount on SPSS products such as mrInterview; Clementine, etc.
7. SPSS expectation is that a minimum of 5 of the 40 ICUT member institutions would have to join by the end of the first year for consideration of continuation of the consortia license for year 2.

How the pricing grid below works: Find the level that includes your student Full Time Equivalent enrollment. Choose the First Platform you desire (Windows OS or Mac OS). If desired, choose other options: Second Platform, Windows Add-ons, or Student Home Use. Prices are yearly fees.

Pricing Example 1: XYZ University has 3,200 FTE students, and wants SPSS for Windows as well as the Student option. According to the pricing below, they would pay \$16,500 (\$11,000 for unlimited SPSS for Windows and \$5,500 for the student license).

Pricing Example 2: ABC College has 1,500 FTE students and primarily is a Macintosh campus, so they want SPSS for Mac & but since they have Windows users too, decides they want SPSS for Windows too. According to the pricing below, they would pay \$12,000 (\$8,000 for Unlimited SPSS for Mac and \$4,000 for Unlimited SPSS for Windows).

	Yearly Fees			
	First Platform: (Windows or Mac) SPSS Base, Advanced Models, Regression Models, Tables, Trends, Categories	Second Platform: (Windows or Mac) SPSS Base, Advanced Models, Regression Models, Tables, Trends, Categories	Add on Modules for Windows: Conjoint, Missing Values, Exact Tests, AnswerTree, Amos	Student Home Use (Windows and/or Mac):
Full Time Student Enrollment Levels:				
0-1,500	\$8,000	\$4,000	\$4,000	\$4,000
1,501-4000	\$11,000	\$5,500	\$5,500	\$5,500
4,001-10,000	\$18,500	\$9,250	\$9,250	\$9,250
10,001-20,000	\$26,000	\$13,000	\$13,000	\$13,000
20,001-30,000	\$33,500	\$16,750	\$16,750	\$16,750
>30,000	\$41,000	\$20,500	\$20,500	\$20,500

Discounts on SPSS Products not included in grid above:

SPSS is offering ICUT members a 10% discount off academic pricing of the following products:

- mrInterview (web survey tool)
- mrScan/mrPaper (paper survey tool)
- mrStudio (automation tool)
- mrTables (reporting tool)
- Clementine (data mining workbench)
- Text Mining for Clementine
- LexiQuest
- Predictive Marketing (alumni development)

Media Distribution and Technical Support:

SPSS will ship one master set of media to the designated contact at each school. They will then have the right to duplicate the media for their campus. Replacement media is available if the CD is damaged. Upgrades will be sent to the designated contact. End users with technical support issues will need to contact the help desk at their school. We will set up the names of the individuals that cover the help desk to allow them to have phone access to the SPSS priority technical support line. No end user should call SPSS directly for technical assistance. We do offer bulletin board and listserv options that end users can access for questions to their peers.

Existing License Renewals and Credits:

ICUT member institutions will have the right to continue using their existing SPSS license and renew independently or forego their license and take advantage of the buying power of the centralized license. No credit will be given to any campuses that have purchased a license prior to this agreement as this license is discounted far more than normal.

If you are interested in pursuing this agreement, please contact Robin Williams at SPSS at 800/543-2185 ext. 3356 or by e-mail at robin@spss.com.